

Message Text

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PAGE 01 STATE 065954

21

ORIGIN OPIC-12

INFO OCT-01 NEA-10 ISO-00 EB-11 COME-00 TRSE-00 AID-20 L-03

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DRAFTED BY OPIC/ID/NEA:AMKRAMISH

APPROVED BY EB/IFD/OIA:MKENNEDY

EB/IFD/OIA:WHCOURTNEY

NEA/PAB:LLESSER

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R 022036Z APR 74

FM SECSTATE WASHDC

TO AMEMBASSY DACCA

UNCLAS STATE 065954

E.O. 11652: N/A

TAGS: EFIN

SUBJECT: OPIC INSURANCE: VINNELL CORPORATION

1. VINNELL CORPORATION MANAGER FOR FOREIGN CONSTRUCTION, WILLIAM LEE, HAS CONTACTED OPIC RE AVAILABILITY OF INSURANCE IN BANGLADESH. VINNELL AND OTHER UN-NAMED FIRMS INTERESTED IN PLANNED NEW PETROCHEMICAL COMPLEX AT ASHURGANG (COMILLA DISTRICT). WHILE IMMEDIATE CONCERN IS IN CONSTRUCTION, THERE IS ALSO INTEREST IN POSSIBLE PRIVATE EQUITY PARTICIPATION IN PROJECT. OPIC INFORMED VINNELL THAT BILATERAL AGREEMENT NOW UNDER ACTIVE CONSIDERATION BY GOVERNMENT. LEE EXPECTS TO RAISE MATTER WHEN HE GOES TO BANGLADESH IN 10 DAYS.

2. OPIC HOPES THAT EMBASSY CAN USE LEE VISIT TO REMIND GOVERNMENT OF INTEREST IN AND POSSIBLE BENEFITS WHICH MIGHT INURE FROM PRIVATE INVESTMENT AND EXPEDITIOUS CONCLUSION OF BILATERAL AGREEMENT. BANGLADESH EMBASSY HERE HAS REQUESTED OPIC COOPERATION IN MAKING CONTACT WITH VARIOUS U.S. FIRMS TO URGE THEIR PARTICIPATION IN PRIORITY DEVELOPMENT PROJECTS.

EMBASSY IS MAKING ASSUMPTION THAT AGREEMENT WILL BE CONCLUDED IN NEAR FUTURE. RUSH

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PAGE 02 STATE 065954

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